



Tradestone Costing Training

9/18/2020

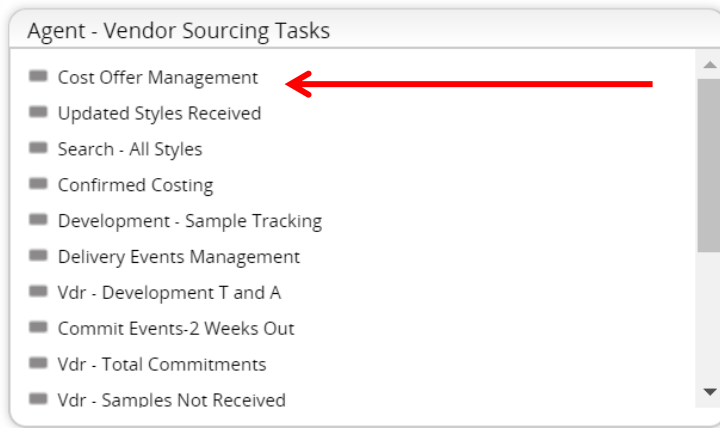
(Post Tradestone Upgrade)



New Styles Received

Use this query to find all new styles in Tradestone. Only styles that you have not sent back to Urbn will appear in this search.

On Tradestone dashboard, find below link.



Then click on the desired vendor style number.

Search View: Cost Offer Management ⓘ

Search Fields

Offer No Like

Brand Like

Season Like

Target FOB Equal to

Vendor Style No Like

Class Like

Request Date Equal to MM/dd/yyyy

Agent / Vendor Like

Style Description Like

Sub Brand Like

Offer Description Like

Agent Like

Clear Fields Search Show All

Search List

Export to Excel(XLSX) | Export PDF | Save My View | Save Search | Saved Searches |

Drag a column header and drop it here to group by that column. Rows from only this page are grouped

1 - 100 of 309 Items Goto Page 1 of 4 100 Records Per Page

Offer No	Vendor Style No	Style Description	Brand	Class	Sub Brand	Season	Request Date	Offer Description
1111519	Style No Here			4110	BLOUSES - ANTHRO.	FALL 2020	03/05/2020	3/13 500 U ORG CTTN



What are “offers” in Tradestone?

- Offers are quotes.
- Submitting an Offer replaces submitting quote sheets.
- There can be multiple Offers for one style. New Offers are created when product variation impacts cost. For example:
 - one style in different materials
 - print type is different
- If an offer is created, it doesn't mean it should be sampled. Please read the tech pack and offer line for sample instructions.



How to enter costs in Tradestone

- In the Style (Request for Quote) record, it will bring you to the Overview Tab. Click to Detail tab to see the Offers
- In the style record, click Offer No. you would like to enter costing for.

Request For Quote:

Overview **Details** Attachments Events Multi HTS

▼ Style Offer View

Submit Offer Copy Offer Summary Bulk Print Detail Bulk Print

Fill Up Fill Down Fill Selected

<input type="checkbox"/>	Offer No ▼	Offer Type ▼	Offer Description ▼	Status ▼
<input type="checkbox"/>	1111519	INITIAL		SENT



How to enter costs in Tradestone

- Offer Overview is where you will enter
- Click Cost BOM Tab to enter Cost Breakdown

Offer Response:

Overview Change Tracking 2 **Cost BOM** Actions... Save View Request

▼ Offer Response Overview

Copy Offer Submit Offer Cost Breakdown Costing Storyboard

Style Information

Vendor Style No

Style Description

Request No Offer No

Brand Season

Agent

Agent / Vendor

Origin Country Request Date

Modify User Modify Date

Request Count Status

Pricing

Offer Type

Offer Description

MinimumOrder Qty (Yds) MinimumColor Qty (Yds) Height UM

Target FOB Estimated Units Pack Meas UM

Price Bucket Fabric Confirmed Date Units/Pack

FOB Price Freight Factor/Unit Weight

Effective DateOffer Date

History

Enter Offer Note

Lead Times

Dye Type

Griega/Yarn Lead Time

Color Lead Time

Fabric/Yarn Transit Lead Time

Production Lead Time

Consolidation Lead Time

Other Lead Time

Total LeadTime

Place Dates

Air Order Place Date

Ocean Order Place Date

Delivery Date

How to enter costs in Tradestone: Cost BOM

- Additional Charges listed at the top

Offer Response

Overview Change Tracking 2 Cost BOM

Bill of Material



Parent Information

Vendor Style No	Offer No	Offered D
<input type="text"/>	1150880	<input type="text"/>
Estimated Units	MinimumOrder Qty (Yds)	Minimum
500	<input type="text"/>	<input type="text"/>
Total LeadTime	Offer Description	
119	<input type="text"/>	

Summary Values

FOB Price	Cur
24.50	USD
Target Cost	UM
24.50	EA

CM,Knit/Link,OH/MU,Addl Chrgs

<input type="checkbox"/>	Charge Type	Value
<input type="checkbox"/>	LABELS	0.45
<input type="checkbox"/>	LABOR	7.25
<input type="checkbox"/>	FINANCE	0.30
<input type="checkbox"/>	--Select--	
<input type="checkbox"/>	--Select--	
<input type="checkbox"/>	--Select--	



Additional Charges include:

- Raw Material – Main
- Raw Material
- Finishing
- Mold/Detail Charge
- CM/Labor
- Markup/Overhead
- Labels/Product Packaging
- All Handling/FOB Charges
- Other
- Total FOB

How to enter costs in Tradestone: Cost BOM

- Material and Trim Cost Breakdown listed below

▼ MATERIAL(1 items)									
Component	Description	MQ Offer No	Mill	Origin	Yield/Qty	Mtl Price	Ext Cost	Original MQ Unit Cost	
<input type="checkbox"/> JHSE	JOHANNAS HIGH SHRINK E...				0.760	11.40	8.66		
<input type="checkbox"/>									
<input type="checkbox"/>									
<input type="checkbox"/>									
<input type="checkbox"/>									

▼ TRIM(14 items)									
Component	Description	MQ Offer No	Mill	Origin	Yield/Qty	Mtl Price	Ext Cost	Original MQ Unit Cost	
<input type="checkbox"/>	MAIN LABEL - TBD				1.000		0.00		
<input type="checkbox"/>	GLOBAL CARE - TBD				1.000		0.00		
<input type="checkbox"/>	SIZE - TBD				1.000		0.00		
<input type="checkbox"/>	1 INCH GG ZIPPER SHEILD				1.000	0.65	0.65		

- Make sure to **Save** all information on the Cost BOM Tab and click back to the Overview tab

How to Submit offer in Tradestone: Cost BOM

Offer Response:

Overview Change Tracking **2** Cost BOM

▼ Offer Response Overview

Copy Offer **Submit Offer** Cost Breakdown Costing Storyboard

- Submit Offer
 - You need to make sure the following information is filled out prior to Submitting:
 - Offer Description
 - Minimum Order Qty
 - Minimum Color Qty
 - Save any changes on the screen and then Click Submit Offer

Pricing

Offer Type	INITIAL		
Offer Description	<input type="text"/>		
MinimumOrder Qty (Yds)	<input type="text"/>	MinimumColor Qty (Yds)	<input type="text"/>
Target FOB	<input type="text"/>	Estimated Units	500
Price Bucket	--Select--	Fabric Confirmed Date	<input type="text"/>
FOB Price	24.50	Freight Factor/Unit Weight	0.26
Effective DateOffer Date	<input type="text"/>		



How to copy an offer

- You will use the copy offer option if you have multiple cost options for one style number (ie: multiple cost options for fabric, color or MOQ)
- To copy an offer line, you will select the Offer line and click the 'Copy Offer' button.
 - This should be done **PRIOR** to selecting the 'SUBMIT OFFER' option on the current offer you are working on.
- Please ensure the Offer Description field is updated to align with the costing being entered (ie: "wool blend option", "MOQ 1000 units", etc...)

Request For Quote:

Overview Details Attachments Events Multi HTS

▼ Style Offer View

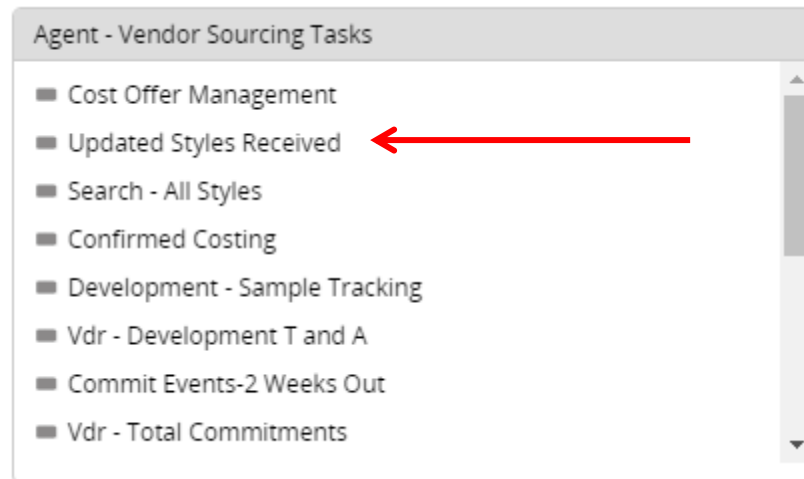
Submit Offer **Copy Offer** Summary Bulk Print Detail Bulk Print

Fill Up Fill Down Fill Selected

<input type="checkbox"/>	Offer No ▼	Offer Type ▼	Offer Description ▼	Status ▼
<input checked="" type="checkbox"/>	1111519	INITIAL	3/13 500 U ORG CTTN	SENT



Updating an Existing Offer



When updating costs, keep all updates on the same offer that was sent to you by the Production Coordinator.